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Before The United States Department of Transportation

Washington, DC

January 20, 2005

DEPT. OF TRANSPORTATION
DOCKETS

2005 JAN 31 P 3:13

Essential Air Service at

KIRKSVILLE, MISSOURI

Under 49 U.S.C. 41731 et seq.

DOCKET OST - 1997-2515 - 1<|

This contains the response of Multi-Aero Inc./dba Air Choice One to order requesting proposals 1997-2515.

Multi-Aero Inc./dba Air Choice One Hereby submits our proposals to provide essential air transportation between Kirksville, MO - St. Louis, MO.

We are proposing using a King Air 200 which is a turbine powered aircraft with two engines and we have also included a single engine Cessna Caravan with 9 seats. Upon contacting the City of Kirksville and conveying are plans for the above route they said that they would consider waving the 15 seat rule. On the single engine issue they did convey it would not be their preference, but would look at all bids submitted. One of there biggest concerns, was not having a code share and how would travelers know where to find our flights. We do have are own web site to purchase tickets, but we realize that we would need a way to tie into the system. World span offers different packages to help airlines get their available seats to the traveling public. We also have begun looking into possibly doing something with Trans States. While this is just in talking stages we believe once awarded the route details could be worked out quickly. In order to get all the necessary functions up and running smoothly we would need 60-90 day to obtain this goal.

Our company feels confident in being able to service the Kirksville community with scheduled air service with the same experience level that we gave UPS. Our performance in this same route was 99.9 percent so we feel very confident in our knowledge and ability that all obstacles can be over come.

Questions and comments may be referred to:

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Building E
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(800)-795-7192

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MULTI-AERO, INC.
D/B/A/ AIR CHOICE ONE

Annual Compensation Requirements for Essential Air Service at
KIRKSVILLE, MISSOURI – ST. LOUIS, MISSOURI
 2005 St. Louis Service 12rt wk KingAir 200 Service Schedule

Departures:	1,460
Block Hours:	1,123
Revenue Passenger Miles:	1,240,742
Available Seat Miles:	3,889,440

Operating Revenues:

Passenger:	IRK – STL	4,192 psgrs at	\$75.00	\$314,400
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Total Operating Revenues:	\$314,400
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Operating Expenses:

Direct:	Aircraft and hull Insurance	\$ 100,000
	Fuel and Oil	\$ 254,966
	Flying Operations	\$ 144,319
	Maintenance	\$ 244,026
	Aircraft Lease	\$ 156,000

Total Direct Expenses:	\$ 899,312
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Total Indirect Expenses:	\$ <u>133,696</u>
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Total Operating Expenses:	\$1,033,008
990,082	

Operating Loss	(\$ 718,608)
Profit Element (5.0% of Total Operating Expense)	51,650

Annual Compensations Required:	\$ 770,258
(Subsidy Per Passenger : \$183.75)	

Representative Schedule

Flt#	Freq	Flow	Schedule	Time	Equip
TBD	12345	IRK – STL	06:30-07:30	60	KA200
TBD	7	IRK – STL	08:30-09:30	60	KA200
TBD	123457	STL – IRK	12:16-13:16	60	KA200
TBD	123457	IRK - STL	13:38-14:38	60	KA200
TBD	123457	STL – IRK	18:42-19:42	60	KA200

**MULTI-AERO, INC.
D/B/A/ AIR CHOICE ONE**

Annual Compensation Requirements for Essential Air Service at
KIRKSVILLE, MISSOURI – ST. LOUIS, MISSOURI
2005 St. Louis Service 12rt wk Cessna Caravan 208B Schedule

Departures:	1,460
Block Hours:	1,373
Revenue Passenger Miles:	1,240,742
Available Seat Miles:	3,889,440

Operating Revenues:

Passenger:	IRK – STL	4,192 psgs at	\$60.00	\$251,520
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Total Operating Revenues:	\$ 251,520
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Operating Expenses:

Direct:	Aircraft and hull Insurance	\$ 65,000
	Fuel and Oil	\$ 199,440
	Flying Operations	\$ 160,745
	Maintenance	\$ 249,712
	Aircraft Lease	\$ 174,000

Total Direct Expenses:	\$ 848,898
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Total Indirect Expenses:	\$ <u>141,184</u>
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Total Operating Expenses:	\$ 990,082
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Operating Loss	(\$ 738,562)
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Profit Element (5.0% of Total Operating Expense)	49,504
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Annual Compensations Required:	\$ 788,066
(Subsidy Per Passenger : \$187.99)	

Representative Schedule

Flt#	Freq	Flow	Schedule	Time	Equip
TBD	12345	IRK – STL	06:30-07:30	60	CE208
TBD	7	IRK – STL	08:30-09:30	60	CE208
TBD	123457	STL – IRK	12:16-13:16	60	CE208
TBD	123457	IRK - STL	13:38-14:38	60	CE208
TBD	123457	STL – IRK	18:42-19:42	60	CE208